## Auditors' Report to the Members

We have audited the annexed balance sheet of The Bank of Punjab as at December 31, 2005 and the related profit and loss account, cash flow statement and statement of changes in equity, together with the notes forming part thereof (here-in-after referred to as the 'financial statements') for the year then ended, in which are incorporated the unaudited certified returns from the branches except for 20 branches which have been audited by us and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the bank's management to establish and maintain a system of internal control and prepare and present the financial statements in conformity with approved accounting standards and the requirements of The Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984). Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any misstatement. An audit includes examining, on test basis, evidence supporting amounts and disclosures in the financial statements. An audit also includes assessing accounting policies and significant estimates made by the management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and after due verification, which in case of loans and advances covered more than sixty percent of the total loans and advances of the bank, we report that:
(a) in our opinion, proper books of account have been kept by the Bank as required by The Bank of Punjab Act, 1989, the Companies Ordinance, 1984 (XLVII of 1984) and the returns referred to above received from the branches have been found adequate for the purposes of our audit;
(b) in our opinion:
(i) the balance sheet and profit and loss account together with the notes forming part thereof have been drawn up in conformity with The Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962 (LVII of 1962) and the Companies Ordinance, 1984 (XLVII of 1984), and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
(ii) the expenditure incurred during the year was for the purpose of the bank's business; and
(iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the bank and the transactions of the bank which have come to our notice have been within the powers of the bank;
(c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan and give the information required by The Bank of Punjab Act, 1989 and the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), in the manner so required and give a true and fair view of the state of the bank's affairs as at December 31, 2005, its true balance of profit, its cash flows and changes in equity for the year then ended; and
(d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the bank and deposited in the Central Zakat Fund established under section 7 of the Ordinance.

## Balance Sheet

as at December 31, 2005

| Note | 2005 |
| :--- | :--- | ---: |
|  | (Rupees in thousand) |

## Assets

Cash and balances with treasury banks
Balances with other banks
Lendings to financial institutions
Investments
Advances
Other assets
Operating fixed assets
Deferred tax assets


## Liabilities

Bills payable
Borrowings from financial institutions
Deposits and other accounts
Sub-ordinated loans
Liabilities against assets subject to finance lease
Other liabilities
Deferred tax liability

## Net assets

Represented by

| Share capital | 19 | 2,349,719 | 1,506,230 |
| :---: | :---: | :---: | :---: |
| Reserves |  | 4,257,337 | 2,770,645 |
| Unappropriated profit |  | 169,817 | 143,590 |
|  |  | 6,776,873 | 4,420,465 |
| Surplus on revaluation of assets | 20 | 6,893,241 | 3,418,618 |
| Contingencies and commitments | 21 |  |  |
|  |  | 13,670,114 | 7,839,083 |

The annexed notes 1 to 41 form an integral part of these accounts.

Mark-up/return/interest earned
Mark-up/return/interest expensed
Net mark-up/return/interest income
Provision against non-performing advances
Provision for diminution in the value of investments
Bad debts written off directly
Net mark-up/return/interest income after provisions
Non mark-up/interest income
Fee, commission and brokerage income
Dividend income
Income from dealing in foreign currencies
Other income
Total non mark-up/interest income
Non mark-up/interest expenses
Administrative expenses
Provision against off balance sheet items
Provision against receivable from NIT
Other charges
Total non mark-up/interest expenses
Profit before taxation
Taxation

- Current
- Deferred

Profit after taxation
Unappropriated profit brought forward
Transfer from surplus on revaluation of fixed assets - net of tax
Profit available for appropriation
Appropriations:

- Transfer to:
- Statutory reserve
- Capital reserve
- General reserve
- Reserve for issue of bonus shares

Unappropriated profit carried forward
Basic/Diluted earnings per share - after tax (Rupees)
The annexed notes 1 to 41 form an integral part of these accounts.

| Note | 2005 | 2004 |
| :--- | :--- | ---: |
|  | (Rupees in thousand) |  |


| 22 | 6,125,093 | 2,555,039 |
| :---: | :---: | :---: |
| 23 | 2,668,739 | 719,074 |
|  | 3,456,354 | 1,835,965 |
| 10.4 | 327,373 | 46,940 |
| 9.3 | - |  |
| 10.5 | 3,623 | 121 |
|  | 330,996 | 47,061 |
|  | 3,125,358 | 1,788,904 |

24 \begin{tabular}{rr}
\hline 255,149 <br>
753,669 <br>
93,208 <br>
228,749 <br>
\hline

 

172,873 <br>
554,218 <br>
41,311 <br>
328,361 <br>
\hline $4,456,133$

 

\hline $1,096,763$ <br>
\hline $2,885,667$
\end{tabular}

25


| $1,116,097$ |
| ---: |
| 364 |
| 32,046 |
| 1,217 |
| $1,149,724$ |
| $1,735,943$ |

27
27


| 225,916 |
| ---: |
| 141,853 |
| 367,769 |
| $1,368,174$ |
| 101,699 |
| - |
| 101,699 |
| $1,469,873$ |


| 471,000 |  |
| ---: | ---: |
| - |  |
| 800,000 |  |
| $1,059,181$ |  |
| $2,330,181$ |  |
| 169,817 | 274,000 <br> - <br> 500,000 <br> 552,283 <br> $1,326,283$ <br> 10.01 |
|  | 143,590 |

Chairman
President
Director
Director
Director
Director

## Cash Flow from operating activities

Profit before taxation
Less: Dividend income
(Gain)/loss on sale of fixed assets
Compensation for delayed assessed Income Tax refunds
(Gain) on sale of investments

## Adjustments for non-cash charges

- Depreciation and amortization
- Provision against non-performing advances
- Advances written-off
- Provision against off balance sheet items
- Provision for employee benefits
- Provision against receivable from NIT
- Provision for claim for recovery of shares


## (Increase)/decrease in operating assets

- Lendings to financial institutions
- Advances
- Others assets (excluding advance taxation)


## Increase/(decrease) in operating liabilities

- Bills payable
- Borrowings from financial institutions
- Deposits
- Liabilities against assets subject to finance lease
- Other liabilities (excluding current taxation)


## Income tax paid

Net cash flow from operating activities

## Cash flow from investing activities

Net investments in held-to-maturity securities
Net investments in available for sale securities
Net investments in held for trading securities
Net investments in Subsidiaries / Associates
Dividend income
Investments in operating fixed assets
Sale proceeds of property and equipment disposed-off
Net cash flow from investing activities
Increase in cash and cash equivalents
Cash and cash equivalents at beginning of the year
Cash and cash equivalents at end of the year
The annexed notes 1 to 41 form an integral part of these accounts.
(Rupees in thousand)

| 3,164,957 | 1,735,943 |
| :---: | :---: |
| $(753,699)$ | $(554,218)$ |
| (540) | (954) |
| - | $(29,228)$ |
| $(3,163)$ | $(102,179)$ |
| 2,407,555 | 1,049,364 |
| 77,799 | 71,275 |
| 327,373 | 46,940 |
| 3,623 | 121 |
| - | 364 |
| 12,766 | 8,968 |
| 4,744 | 32,046 |
| $(12,434)$ | $(7,726)$ |
| 413,871 | 151,988 |
| 2,821,426 | 1,201,352 |
| $(6,174,193)$ | 3,592,968 |
| (24,515,778) | $(21,141,962)$ |
| $(1,053,474)$ | $(375,189)$ |
| $(31,743,445)$ | $(17,924,183)$ |
| 210,888 | $(77,536)$ |
| 3,959,402 | 147,368 |
| 33,740,740 | 19,786,252 |
| $(26,392)$ | $(25,848)$ |
| 620,039 | 165,503 |
| 38,504,677 | 19,995,739 |
| 9,582,658 | 3,272,908 |
| $(68,222)$ | $(253,945)$ |
| 9,514,436 | 3,018,963 |
| 1,099,359 | (2,035,342) |
| $(328,876)$ | $(1,373,670)$ |
| $(43,972)$ |  |
| $(2,757)$ | $(29,513)$ |
| 725,098 | 549,218 |
| $(107,709)$ | $(338,640)$ |
| 1,595 | 40,481 |
| 1,342,738 | $(3,187,466)$ |
| 10,857,174 | $(168,503)$ |
| 7,797,808 | 7,966,311 |
| 18,654,982 | 7,797,808 |

Chairman
President
Director
Director
Director
Director

Statement of Changes in Equity
for the year ended December 31, 2005

|  | Share capital | Capital reserve | Statutory reserve | Special reserve | General reserve | Reserve for issue of bonus shares | Unappropriated profit | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ( | Rupees |  | in | thousand | ) |  |
| Opening balance as at January 1, 2004 | 1,004,154 | 2,049 | 498,000 | - | 1,195,350 | 251,039 | 101,699 | 3,052,291 |
| Profit for the year ended December 31, 2004 | - | - | - | - | - | - | 1,368,174 | 1,368,174 |
| Transfer to statutory reserve | - | - | 274,000 | - | - | - | $(274,000)$ | - |
| Transfer to general reserve | - | - | - | - | 500,000 | - | $(500,000)$ | - |
| Transfer to reserve for issue of bonus shares | - | - | - | - | - | 552,283 | $(552,283)$ | - |
| Issue of bonus shares | 502,076 | - | - | - | - | $(502,076)$ | - | - |
| Closing balance as at December 31, 2004 | 1,506,230 | 2,049 | 772,000 | - | 1,695,350 | 301,246 | 143,590 | 4,420,465 |
| Profit for the year ended December 31, 2005 | - | - | - | - | - | - | 2,353,242 | 2,353,242 |
| Transfer from surplus on revaluation of fixed assets to unappropriated profit - net of tax | - | - | - | - | - | - | 3,166 | 3,166 |
| Transfer to statutory reserve | - | - | 471,000 | - | - | - | $(471,000)$ | - |
| Transfer to general reserve | - | - | - | - | 800,000 | - | $(800,000)$ | - |
| Transfer to reserve for issue of bonus shares | - | - | - | - | - | 1,059,181 | $(1,059,181)$ | - |
| Issue of bonus shares | 843,489 | - | - | - | - | $(843,489)$ | - | - |
| Proposed cash dividend Rs __ per share | - | - | - | - | - | - | - | - |
| Closing balance as at December 31, 2005 | 2,349,719 | 2,049 | 1,243,000 | - | 2,495,350 | 516,938 | 169,817 | 6,776,873 |

Chairman

## Notes to the Accounts

for the year ended December 31, 2005

1. Status and nature of business

The Bank of Punjab was constituted pursuant to The Bank of Punjab Act, 1989. It was given the status of a scheduled bank by the State Bank of Pakistan on September 19, 1994. It is principally engaged in commercial banking and related services with its registered office at 7-Egerton Road, Lahore. The Bank has 266 branches (2004: 253 branches) in Pakistan and Azad Jammu and Kashmir at the year end. The bank is listed on Lahore, Karachi and Islamabad Stock Exchanges. The majority shares of the bank are held by the Government of Punjab.

## 2. Basis of presentation

In accordance with the directives of the Federal Government regarding the conversion of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by the banks from their customers and immediate resale to them at appropriate marked-up price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

## 3. Statement of compliance

3.1 These financial statements have been prepared in accordance with the directives issued by the State Bank of Pakistan, requirements of The Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962, the Companies Ordinance, 1984 and the accounting standards issued by the International Accounting Standards Committee (IASC) and interpretations issued by Standing Interpretations Committee of the IASC, as adopted in Pakistan.
3.2 Standards, interpretations and amendments to published approved accounting standards that are not yet effective:

The following IAS, which have been published, have been revised and the amendments are applicable to the financial statements of the bank covering accounting periods beginning on or after January 1, 2006 or later periods:
a. IAS 1 Presentation of financial statements - Capital disclosures effective from January 1,2007
b. IAS 19 (Amendments) - Employee benefits effective from January 1,2006

Adoption of above amendments would result in an impact on the extent of disclosures presented in the future financial statements of the bank.

The State Bank of Pakistan as per BSD Circular No. 10, dated August 26, 2002 has deferred the applicability of International Accounting Standard 39, Financial Instruments: Recognition and Measurement (IAS 39) and International Accounting Standard, Investment Property (IAS 40) for Banking Companies till further instructions. Accordingly, the requirements of these Standards have not been considered in the preparation of these financial statements. However, Investments have been classified in accordance with the categories prescribed by the State Bank of Pakistan vide BSD Circular No. 10 dated July 13, 2004.

## 4. Basis of measurement

These financial statements have been prepared under the historical cost convention, except that certain fixed assets are stated at revalued amounts, certain investments and commitments in respect of certain forward exchange contracts have been marked to market and are carried at fair value and certain staff retirement benefits are carried at present value.

## Notes to the Accounts

The preparation of financial statements in conformity with the International Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the bank's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in Note 35.
5. Summary of significant accounting polices

### 5.1 Cash and cash equivalents

Cash and cash equivalents include cash and balances with treasury banks, balances with other banks and call money lendings.

### 5.2 Revenue recognition

Mark-up on advances, fees and commission and return on investments are recognised in income when due, except mark-up on classified loans and advances which is recognized when received.

Dividend income is recognised when the bank's right to receive the dividend is established.
Financing method is used in accounting for income from lease financing. Under this method, the unearned lease income (excess of the sum of total lease rentals and estimated residual value over the cost of leased assets) is deferred and taken to income over the term of the lease periods so as to produce a constant periodic rate of return on the outstanding net cash investment in lease. Unrealised lease income is suspensed, where necessary, in accordance with the requirements of the State Bank of Pakistan. Gains/ losses on termination of lease contracts, documentation charges and other lease income are recognized as income are realised.

### 5.3 Advances including net investment in finance lease

Loans and advances and net investments in finance lease are stated net of provision for doubtful debts. Provision for doubtful debts is made in accordance with the Prudential Regulations prescribed by the State Bank of Pakistan and is charged to profit and loss account.

Leases where risks and rewards incidental to ownership are substantially transferred to lessee are classified as finance lease. A receivable is recognized at an amount equal to the present value of the lease payments including any guaranteed residual value.

### 5.4 Investments

The investments of the bank are classified into the following categories:

- Held for trading securities

These are investments acquired principally for the purpose of generating profit from short term fluctuations in price or dealer's margin.

- Held to maturity securities

These are investments with fixed or determinable payments and fixed maturity and the bank has positive intent and ability to hold to maturity.

## Notes to the Accounts

- Available for sale securities

These are investments which do not fall under the trading or held to maturity categories.
According to BSD Circular No. 14 dated September 24, 2004 issued by the State Bank of Pakistan, investments classified as held to maturity are carried at amortized cost.

In accordance with the requirements of SBP, quoted securities are valued at market value. The surplus / (deficit) arising on quoted securities classified as available for sale is kept in a separate account shown in the balance sheet below equity.

Unquoted securities are valued at cost less provision for impairment, if any.
Securities sold with repurchase obligation (Repo) remain on the balance sheet and a liability is recognized for the consideration received as "Borrowings from banks" or "Deposits". Securities purchased with an obligation to resell are not recognized on the balance sheet while the consideration paid is recorded as "Lendings to financial institutions" or "Loans and advances".

Investment in subsidiary is carried at cost.

Provision for diminution in the values of securities (except participation term certificates and term finance certificates) is made after considering permanent impairment, if any, in their value. Provision for diminution in the values of participation term certificates and term finance certificates are made as per the prudential regulations issued by the State Bank of Pakistan.

Profit and loss on sale of investments is taken to income currently.

### 5.5 Operating fixed assets and depreciation

Owned
Property and equipment, other than land which is not depreciated, are stated at cost or revalued amounts less accumulated depreciation and accumlated impairment losses (if any). Land is carried at revalued amount. Capital work-in-progress is stated at cost.

Depreciation on operating fixed assets is charged to income using the diminishing balance method so as to write off the historical cost of the asset over its estimated useful life, except motor vehicles and computer equipment on which depreciation is charged using the straight line basis. The rates at which the depreciation is charged are given in note-12.1. Impairment loss or its reversal, if any, is also charged to income. When an impairment loss is recognized, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount over estimated useful life.

Depreciation on additions is charged from the month the assets are available for use while no depreciation is charged in the month in which the assets are disposed off.

Surplus on revaluation of property and equipment is credited to the surplus on revaluation account. Revaluation is carried out with sufficient regularity to ensure that the carrying amount of assets does not differ materially from the fair value. To the extent of the incremental depreciation charged on the revalued assets, the related surplus on revaluation of property and equipment (net of deferred taxation) is transferred directly to unappropriated profit.

## Leased

Property and equipment subject to finance lease are accounted for by recording the assets and the related liabilities. These are stated at fair value or present value of minimum lease payments whichever is lower

## Notes to the Accounts

at the inception of the lease less accumulated depreciation. Financial charges are allocated over the period of lease term so as to provide a constant periodic rate of financial charge on the outstanding liability. The property and equipment acquired under finance leasing contracts are depreciated over the useful life of the assets as per rates given in note 12.1.

### 5.6 Taxation

## Current

Provision for current taxation is based on taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year if enacted. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

## Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that the taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited in income statement, except in the case of items credited or charged to equity in which case it is included in equity.

The bank also recognises deferred tax asset / liability on deficit / surplus on revaluation of fixed assets and securities which is adjusted against the related deficit / surplus in accordance with the requirements of International Accounting Standard 12, 'Income Taxes'.
5.7 Employee retirement and other benefits

### 5.7.1 Defined contribution plan - Provident Fund

The bank operates an approved Provident Fund Scheme, covering all permanent employees. Contributions are made monthly by the bank and the employees at the rate of $8.33 \%$ of basic pay. Contributions by the bank are charged to income.

### 5.7.2 Employees' compensated absences

The bank makes annual provision in the accounts for its liabilities towards vested compensated absences accumulated by its employees on the basis of actuarial valuation. The most recent valuation was carried out at December 31, 2005 using the "Projected unit credit method". The principal assumption used in the valuation at December 31, 2005 were as follows:

- Discount rate 9\%
- Expected rate of eligible salary increase in future years 8\%
- Average number of leaves utilized during the year 11 Days
- Average number of leaves utilized during the year in excess of allocated leaves (i.e. 30 days) 1Day

The amount charged during the year is Rs. 12.766 million (2004: Rs. 8.968 million).

## Notes to the Accounts

5.8 Foreign currencies

Transactions in foreign currency are translated to Rupees at the exchange rates prevailing on the date of transaction. Monetary assets and liabilities and commitments for letters of credit and acceptances in foreign currencies are translated at the rates of exchange prevailing at the balance sheet date except assets and liabilities for which there are forward contracts which are translated at the contracted rates. Forward exchange contracts and foreign bills purchased are valued at forward rates applicable to their respective maturities.

All exchange differences are charged to income.
5.9 Provisions

Provisions are recorded when the bank has a present obligation as a result of a past event which it is probable will result in an outflow of economic benefits and a reliable estimate can be made of the amount of the obligation.
5.10 Dividend distribution

Dividend distribution (including stock dividend) is accounted for in the year to which they relate.

### 5.11 Impairment

The carrying amount of assets are reviewed at each balance sheet date for impairment whenever events or changes in circumstances indicate that the carrying amounts of the assets may not be recoverable. If such indication exists, and where the carrying value exceeds the estimated recoverable amount, assets are written down to their recoverable amount. The resulting impairment loss is taken to the profit and loss account except for impairment loss on revalued assets, which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of that asset.

### 5.12 Financial instruments

### 5.12.1 Financial assets and financial liabilities

Financial instruments carried on the balance sheet include cash and balances with treasury banks, balances with other banks, lendings to financial institutions, investments, advances, other assets, bills payable, borrowings from financial institutions, deposits and other payables. The particular recognition methods adopted for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with these assets and liabilities.

### 5.12.2 Off setting

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the bank intends either to settle on a net basis, or to realise the assets and settle the liabilities, simultaneously.

## Notes to the Accounts

## 6. Cash and balances with treasury banks

In hand

- Local currency
- Foreign currency


With National Bank of Pakistan in

- Local currency current account
- Local currency deposit account
- note 6.2 \begin{tabular}{r}
$1,769,767$ <br>
149,000 <br>
\hline $1,918,767$ <br>
\hline $8,787,387$ <br>
\hline

 


| $1,295,111$ |
| ---: |
| 303,355 | <br>


| $1,598,466$ |
| ---: |
| $5,579,566$ |

\end{tabular}

6.1 The account is maintained with SBP under the requirements of BSD Circular No. 18 dated March 31, 2001. Profit rates are announced by SBP on a monthly basis. Profit rates during the year ranged from $1.59 \%$ to $3.29 \%$ per annum.
6.2 This represents short term deposits bearing profit at a rate of $1.20 \%$ per annum.

## 7. Balances with other banks

In Pakistan

- On current account
- On deposit account

7.1 These represent short term deposits maintained with various banks inside Pakistan at mark up rates ranging from $10.25 \%$ to $13 \%$ per annum.
7.2 These represent saving deposits maintained with various banks inside Pakistan at mark up rates ranging from $0.75 \%$ to $5 \%$ per annum.
7.3 These represent short term deposits maintained with various banks outside Pakistan at mark up rates ranging from $4.32 \%$ to $4.52 \%$ per annum.


## Notes to the Accounts

2005
2004
(Rupees in thousand)

## 8. Lendings to financial institutions

| Call money lendings | - note 8.1 | 500,000 | 100,000 |  |
| :--- | ---: | ---: | ---: | ---: |
| Repurchase agreement lendings (Reverse Repo) | - note 8.2 | $5,383,681$ | 644,488 |  |
| Certificates of Investment | - note 8.3 | 685,000 | 100,000 |  |
| Placements | - note 8.4 | $1,025,000$ | 175,000 |  |
|  |  | 7, |  |  |
|  |  | $7,593,681$ |  | $1,019,488$ |
|  |  |  |  |  |

8.1 These represent funds placed with banks in the inter bank money market and carry mark up at the rate of $11.75 \%$ per annum with maturity in January 2006.
8.2 Securities held as collateral against lending to financial institutions

|  | 2005 |  |  | 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Held by Further <br> given as <br> bank <br> collateral  |  | Total | Held by bank | Further given as collateral | Total |
|  | ( Rupees in thousand) |  |  |  |  |  |
| Pakistan Market Treasury Bills | 4,985,891 | - | 4,985,891 | 644,488 | - | 644,488 |
| Term Finance Certificates | 397,790 | - | 397,790 | - | - | - |
|  | 5,383,681 | - | 5,383,681 | 644,488 | - | 644,488 |

Pakistan Market Treasury Bills and Term Finance Certificates have been purchased under resale agreements at the rates ranging from $7 \%$ to $13 \%$ per annum with maturities upto February 2006.
8.3 These represent certificates of investment at profit rate ranging from $10.75 \%$ to $25 \%$ per annum with maturities upto March 2006.
8.4 These represent placements carrying profit at rates ranging from $10.50 \%$ to $13.50 \%$ per annum with maturities upto March 2006.

## Notes to the Accounts

9. Investments

### 9.1 Investments by types:

Held-for-trading
Ordinary shares of listed companies and modarabas

- note 9.4

Available-for-sale securities
Ordinary shares of listed companies and modarabas
Preference shares of listed companies
Shares of unlisted company
NIT units
Term Finance Certificate (TFCs)

- note 9.4
- note 9.5
- note 9.6
-note 9.7
-note $9.9 / 9.10$

Held-to-maturity securities
Pakistan Investment Bonds
Federal Investment Bonds
Market Treasury Bills
WAPDA Bonds
Commercial Papers
Subsidiary
Shares of un-listed company - note 9.8
Share deposit money

| 2005 |  |  | 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Held by bank | Further Given as collateral | Total | Held by bank | Further Given as collateral | Total |
|  | ( | Rupees | thousand | ) |  |
| 43,972 | - | 43,972 | - | - | - |
| 48,020 | - | 48,020 | 9,793 | - | 9,793 |
| 205,908 | - | 205,908 | 185,908 | - | 185,908 |
| - | - | - | - | - |  |
| 2,184,359 | - | 2,184,359 | 2,184,359 | - | 2,184,359 |
| 1,973,797 | - | 1,973,797 | 1,524,400 | - | 1,524,400 |
| 2,187,488 | - | 2,187,488 | 2,363,073 | - | 2,363,073 |
| 3,718,245 | 350,000 | 4,068,245 | 2,586,007 | 1,600,000 | 4,186,007 |
| , | - | - | 50,000 | - | 50,000 |
| 919,450 | - | 919,450 | 1,745,941 | - | 1,745,941 |
| 262,514 | - | 262,514 | 343,340 | - | 343,340 |
| - | - | - | 24,280 | - | 24,280 |
| 160,000 | - | 160,000 | 160,000 | - | 160,000 |
| 4,943 | - | 4,943 | 2,186 | - | 2,186 |
| 11,708,696 | 350,000 | 12,058,696 | 11,179,287 | 1,600,000 | 12,779,287 |
| $(400)$ | - | $(400)$ | $(400)$ | , 60 | $(400)$ |
| 5,967,885 | - | 5,967,885 | 3,418,618 | - | 3,418,618 |
| 17,676,181 | 350,000 | 18,026,181 | 14,597,505 | 1,600,000 | 16,197,505 |

### 9.2 Investments by segments

Federal government securities
Market Treasury Bills
Pakistan Investment Bonds
Federal Investment Bonds
Fully paid-up ordinary shares/units
Ordinary shares of listed companies
and modarabas
Preference shares of listed companies
Unlisted companies
NIT units
Investment in funds
Investment in funds
Share deposit money - unlisted subsidiary
Term finance certificates, debentures, bonds and participation term certificates


## Notes to the Accounts

9.4 Shares of listed companies and modarabas

| $\frac{\text { Number of shares/Certificates }}{2005} 2004$ |  |  |  |
| :--- | :--- | :--- | :--- |
| Name of company/modaraba |  |  |  |
| Held-for-trading |  |  |  |
| (Rupees in thousand) |  |  |  |

Held-for-trading

| 72,500 | - | National Bank of Pakistan | 13,629 |
| ---: | ---: | :--- | ---: |
| 97,000 | - | Sui Northern Gas Pipelines Limited | 6,760 |
| 248,000 | - | Pakistan Telecommunication | - |
|  |  |  |  |
| 44,500 |  | Company Limited | - |
| 5,000 | - | MCB Limited | 16,001 |

Available-for-sale

| 500 | 500 | Trust Modaraba | 6 | 6 |
| :---: | :---: | :---: | :---: | :---: |
| 1,208 | 1,007 | TrustLeasingandInvestmentBankLimited (Formerly Trust Leasing Corporation) | 7 | 7 |
| 978,000 | 978,000 | National Bank Modaraba | 9,780 | 9,780 |
| 3,822,698 | - | Zephyr TextileLimited | 38,227 |  |
|  |  |  | 48,020 | 9,793 |
|  |  |  | 91,992 | 9,793 |


| Number of shares |  | Name of company |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2005 | 2004 |  | (Rupees in thousand) |  |
| 8,000,000 | 8,000,000 | Pak Elektron Limited (PEL) | 80,000 | 80,000 |
| 7,500,000 | 7,500,000 | Shakarganj Mills Limited | 75,000 | 75,000 |
| 3,090,794 | 3,090,794 | Azgard-9 Limited | 30,908 | 30,908 |
| 2,000,000 | - | Trust Leasing and Investment Bank Limited (Formerly Trust Leasing Corporation) | 20,000 | - |
|  |  |  | 205,908 | 185,908 |

Other particulars of preference shares are as follows:

Particulars Profit rate per annum | Nominal value |
| :--- |
| per share |

| Notes to the Accounts |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Particulars | Nominal value per share | Profit rate per annum | Profit payment | Redemption terms |
| Shakarganj Mills Limited | 10 | Preferred right of dividend at $8.50 \%$ per annum on a cumulative basis. | Annually | Principal will be redeemed at the end of 5th year from the issue date. Conversion option is exercisable at the end of every financial year from the date of issue or in whole or in part OR convertible by the company in whole or part through tender. |
| Azgard-9 Limited | 10 | Fixed dividends at $8.95 \%$ p.a. to be declared within 3-months of close of financial year on a cumulative basis. | Annually | $50 \%$ of the issue amount at the end of 5th year of issuance/ allotment and remaining $50 \%$ at the end of 6th year subject to the provisions of Section 85 of the Companies Ordinance, 1984. |
| Trust Leasing and Investment Bank Limited (Formerly Trust Leasing Corporation) | 10 | Preferred right of divident at Annually $9.5 \%$ per annum on cumulative basis. | Annually | Principal will be redeemed in 3rd, 4 th and 5 th years in proportion to $33 \%, 33 \%$ and $34 \%$ of the issue amount respectively. If not redeemed as per term then can be converted into ordinary shares at the option of theholder. |

9.6 These represent $150,875,685$ (2004: $150,875,685)$ NIT units valued at market closing rate (repurchase price as referred to in note 5.4). In order to mitigate the risk of adverse fluctuation in prices Government of Pakistan has issued a letter of comfort (LOC) assuring NIT to facilitate redemption of these units at Rs13.7 per unit if the bank continues to hold the units for five years maturing on August 6, 2006.

Consequent to the decision regarding privatization of the NIT, the Privatization Commission, Ministry of Privatization, Government of Pakistan through its letter dated November 27, 2005 has communicated to the Bank that the Government has decided to offer all LOC Holders an opportunity for the acquisition of rights to manage their proportionate funds under "Split Sell \& Settle" Scheme.

Under the Scheme LOC holders have following two options:
a. Option "A": The LOC holder(s) would be offered the right to manage the split fund representing the relevant LOC Holder's portion of the assets/shares and pay for the management rights as per terms contained in the "Scheme". The LOC holder(s) would also agree to abide by all the conditions in the regulatory framework under the NBFC rules or any other condition prescribed by the regulator(s) at the time of issuance of the license.
b. Option "B": The LOC Holder's units under LOC to continue to be managed by NITL heretofore as part of a separate split fund.

The Bank and other LOC Holders have been allowed to exercise the given options under the Scheme upto the expiry date of LOC i.e. 8th August 2006.
9.7 Investment in funds

| Number of Units |  | Name of company/fund | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: |
| 2005 | 2004 |  | (Rupees in thousand) |  |
| 500,000 | 510,122 | Crosby Dragon Fund | 44,371 | 50,000 |
| 2,957,093 | 2,957,093 | Pakistan Income Fund | 161,191 | 161,191 |
| 1,504,876 | 1,504,876 | Pakistan Stock Market Fund | 170,804 | 170,804 |
| 4,485,000 | 4,000,000 | Pakistan Capital Market Fund | 44,292 | 38,765 |
| 17,500,000 | 15,000,000 | Pakistan Strategic Allocation Fund | 175,250 | 150,000 |
| 41,830 | 41,830 | Unit Trust of Pakistan | 369,246 | 369,246 |
| 1,032,563 | 381,000 | Unit Trust of Pakistan - Income Fund | 565,037 | 208,026 |
| 159,061 | 159,061 | Unit Trust of Pakistan - Islamic Fund | 111,368 | 111,368 |
| 20,000,000 | 20,000,000 | ABAMCO Composite Fund | 200,000 | 200,000 |
| 250,000 | - | UTP Fund of Funds | 12,500 | - |
| 1,000,000 | - | UTP Aggressive Asset Allocation Fund | 50,000 | - |
| 500,000 | 500,000 | Faysal Balanced Growth Fund | 44,464 | 50,000 |
| 29,770 | 29,770 | Atlas Stock Market Fund | 13,334 | 15,000 |
| 1,253,700 | - | Atlas Fund of Funds | 11,940 | - |
|  |  |  | 1,973,797 | 1,524,400 |

Punjab Modaraba Services (Pvt.) Ltd.
16,000,000 (2004: 16,000,000) ordinary shares of Rs. 10 each
Share deposit money Rs. 4,943 thousand (2004 Rs. 2,186 thousand)
Holding: 100\% (2004: 100\%)
Period of Accounts - December 31, 2005
Break up value of investments based on last audited accounts Rs. 173,241 thousand (2004:Rs. 168,301 thousand).
9.9 Term Finance Certificates-Listed

| Number of certificates |  | Nominal Value per certificate | Name of company/modaraba |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2005 | 2004 |  |  | 2005 | 2004 |
| (Rupees in thousand) |  |  |  | (Rupees in thousand) |  |
| 1,032 | 1,032 | 5 | Al-Zamin Leasing Modaraba | 5,160 | 5,160 |
| 5,000 | 5,000 | 5 | Atlas Investment Bank Limited | 8,327 | 16,653 |
| - | 750 | 100 | Engro Chemicals Pakistan Limited | - | 74,925 |
| 5,000 | 5,000 | 5 | Ittehad Chemicals Limited | 20,817 | 24,985 |
| 5,000 | 5,000 | 5 | Jahangir Siddiqui Investment Company Limited | 24,975 | 24,985 |
| 35,000 | 35,000 | 5 | MCB Limited | 174,790 | 174,860 |
| - | 500 | 100 | Nishat Mills Limited | - | 24,980 |
| 13,000 | 13,000 | 5 | Pharmagen Limited | 55,714 | 65,000 |
| - | 300 | 100 | Saudi Pak Leasing Company Limited | - | 18,742 |
| 10,000 | 10,000 | 5 | United Bank Limited | 49,981 | 50,000 |
| 4,000 | 4,000 | 5 | Shakarganj Mills Limited | 7,995 | 15,990 |
| 500 | 500 | 100 | Sui Southern Gas Company Limited | 8,327 | 24,981 |
| 750 | 750 | 100 | Sui Southern Gas Company Limited | 37,470 | 62,450 |
| 10,000 | 10,000 | 5 | Union Bank Limited | 49,970 | 49,990 |
| 2,000 | 2,000 | 5 | Bank Al-Habib Limited | 9,996 | 10,000 |
|  |  |  | Trust Leasing and Investment Bank Limited |  |  |
| 12,000 | 12,000 | 5 | (Formerly Trust Leasing Corporation) | 48,000 | 60,000 |
|  |  |  | Trust Leasing and Investment Bank Limited |  |  |
| 4,516 | - | 5 | (Formerly Trust Leasing Corporation) | 22,580 | - |
| 5,000 | - | 5 | Azgard-9 Limited | 25,000 | - |
|  |  |  |  | 549,102 | 703,701 |

## Notes to the Accounts

Other particulars of listed TFCs are as follows:

| Particulars |
| :--- |
| Al-Zamin Leasing Modaraba |
| Atlas Investment Bank Limited |
| Ittehad Chemicals Limited |
| Jahangir Siddiqui Investment |
| Company Limited |
| Muslim Commercial Bank |
| Limited |
| Pharmagen Limited |
| Saudi Pak Leasing Company |
| Limited | Limited

United Bank Ltd.

Shakarganj Mills Limited

Sui Southern Gas Company
Limited

Sui Southern Gas Company
Limited
Union Bank Limited

Bank Al-Habib Limited

## Trust Leasing and Investment <br> Bank Limited (Formerly

Trust Leasing Corporation)

Trust Leasing and Investment Bank Limited (Formerly Trust Leasing Corporation)

Profit rate per annum
Minimum 8\% p.a. and if modaraba generates more profit that shall be distributable among TFC holders proportionately based on a certain formula.

15\% p.a.

Floating, SBP discount rate +250 bps. Floor: $12.00 \%$ p.a. \& Cap: $16.00 \%$ p.a.

Floating cut-off yield of last 5-years PIBs SBP auction + 150 bps. Floor 9\% p.a. \& Cap: 13\% p.a.

Floating last cut-off yield of 5-years PIBs + 150 bps. Floor: 11.75\% p.a.\& Cap: 15.75\% p.a.

Floating weighted average of last 3 cut-off rates of 5 -year PIBs +250 bps. Floor $8.50 \%$ p.a. \& Cap: $11.50 \%$ p.a.

Floating, WA of last 3 cut-off rates of 5-year PIBs + 175 bps. Floor 13.00\% p.a.\& Cap: 17.00\% p.a.

Fixed at $100 \mathrm{bps}+$ trading yield of 8 -year PIBs as quoted on Reuters page 'PKRV'

Floating SBP discount rate +200 bps. Floor:12.25\% p.a.\& Cap: 15.75\% p.a.
Fixed for first 2 years: $14.15 \%$ p.a. and floating
for 3-5 years: SBP discount rate +110 bps. for 3-5 years: SBP discount rate +110 bps . Floor: $13.00 \%$ p.a. \& Cap: $18.00 \%$ p.a.

Floating SBP discount rate +110 bps. Floor: $11.50 \%$ \& Cap: $16.00 \%$ p.a.

Floating Last cut-off yield of 5-year PIBs
auction +75 bps. Floor: $5.0 \%$ p.a.\& Cap: auction +75 bps. Floor: $5.0 \%$ p.a.\& Cap: $10.75 \%$ р.a.

Azgard-9 Limited
Profit payment

Redemption terms
Principal amount relating to each redemption of TFC will be repaid amounting to Rs. $1,600,1,700$ and 1,700 for 3 rd , 4th and 5 th year respectively.

Principal to be repaid starting from 30th month of issue in semi-annual instalments.

Principal to be repaid in equal semi annual instalments with a grace period of 2 years from the issue date, subject to call option exercisable after a period of 24 months from issue date.

Principal to be repaid in four equal semi annual instalments commencing from 42nd month from the issue date.

Principal to be repaid in 54th, 60th and 66th month in proportion to $40 \%, 30 \%$ and $30 \%$ of issue amount respectively.

18 months grace period. Principal will be redeemed semi-annually starting from 24th month of issue date. Callable, fully or partially, after 2-years of issue.
Principal to be repaid in 8 equal semi annual instalments after a grace period of 12 months from issue date, subject to call option exercisable in part or whole anytime after the 3rd year from the date of issue with 3 months advance notice and a call premium of $0.50 \%$ on the outstanding amount in addition to the profit accrued to date.
The instrument is structured to redeem $0.25 \%$ of principal in the first 78 months and remaining principal in 3 semi annual instalments of $0.20 \%$ each of the issue amount respectively, starting from 84th month.

Principal to be repaid semi annually in last five instalments commencing 24 months from the issue date.
$0.4 \%$ of issue amount redeemable in four equal semiannual instalments and five equal semi-annual instalments at $16.653 \%$ of issue amount starting from 30 th month and $16.655 \%$ of issue amount repayable at end of 60 th month.

Principal to be repaid in 8 equal semi annual instalments starting from 30th month from issue date.

A nominal amount i.e. $0.16 \%$ of the total issue amount will be repaid equally in each of the redemption periods of first 4 years and after that $5 \%$ of total issue amount each in 54th and 60th month, $19.92 \%$ of total issue amount each in 66th and 72 nd month and $25 \%$ of total issue amount in 78 th and 84 th month.
$0.02 \%$ of principal to be redeemed in 13 equal semi annual instalments starting from 6th month of issue and 3 equal semi annual instalments of $33.25 \%$ of principal amount after 84th month.

Principal to be repaid in 10 equal semi annual instalments commencing 6 month from the issue date. Callable at any time after 36 months from the issue date.

Principal to be repaid in 10 equal semi annual instalments commencing 6 month from the issue date.

Principal to be repaid in 10 equal semi annual instalments starting from 36th month of the issue date. Conversion option which allows the TFC holder the right to convert upto $30 \%$ of the value of these TFCs into ordinary shares (non-voting).

## Notes to the Accounts

### 9.10 Term Finance Certificates-Unlisted



Other particulars of Unlisted TFCs are as follows:

| Particulars | Profit rate per annum | Profit payment | Redemption terms |
| :---: | :---: | :---: | :---: |
| Al-Abbas Sugar Mills Limited | Floating cut-off yield of last successful SBP auction of 3-months TBs +325 bps. Floor: $6.00 \%$ p.a. \& Cap: $13.00 \%$ p.a. | Quarterly | Principal to be repaid in 19 equal quarterly instalments starting from 6th month. |
| Dewan Mushtaq Textile Mills | Floating SBP discount rate +150 bps . Floor: |  |  |
| Limited ${ }^{\text {Dewan Textile Mills Limited }}$ | $7.50 \%$ p.a. \& Cap: $12.50 \%$ p.a. | Quarterly | Redemption will be made through equal quarterly instalments, the first commencing from the 3rd month from the date of issue. Callable in part or full after 1 st year of the issue date. |
|  | $7.50 \%$ p.a. \& Cap: $12.50 \%$ p.a. | Quarterly | Redemption will be made through equal quarterly instalments, the first commencing from the 3rd |
| Crescent Commercial Bank Limited | Weighted average of last 3 cut-off of 3 -years PIBs $+3 \%$. Floor: $7.00 \%$ p.a. \& Ceiling: $13.00 \%$ p.a. |  | month from the date of issue. Callable in part or full after 1 st year of the issue date. |
| Orient Petroleum Limited | Floating SBP discount rate +100 bps. Floor: $8.00 \%$ p.a. \& Cap: $13.00 \%$ p.a. | Semi-annually | Principal to be repaid in 4 equal semi annual instalments with 1 year grace period. Callable in full after 1st year of the issue date. |
| Pakistan International Airlines Corporation | Floating SBP discount rate +50 bps. Floor: $8.00 \%$ p.a. \& Cap: $12.50 \%$ p.a. | Semi-annually | Equal semi annual instalments. |
| Pakistan Mobile Communication (Private) Limited | Floating average 6 -months KIBOR on start of every six months $+1.60 \%$ p.a. Floor: $4.95 \%$ p.a. \& Cap: $12.00 \%$ p.a. | Semi-annually | $2.50 \%$ of principal to be redeemed in 6 equal semi annual instalments starting from 24 th month of issue date and 6 equal semi annual instalments of $14.17 \%$ of issue amount. |
|  |  | Semi-annually | Principal to be repaid in 5 equal semi annual instalments first of which will fall due 36th month after disbursement. Call option in part or whole of the outstanding issue amount can be exercisable by the issuer from the 36th month till 45th month from the issue date. |


| Particulars | Profit rate per annum | Profit payment | Redemption terms |
| :---: | :---: | :---: | :---: |
| Crescent Leasing Corporation Limited | Floating Ask Side of the 6 -months KIBOR on Reuters +175 bps with no floor or cap. | Semi-annually | will be redeemed in 10 equal instalments commencing from 6th month from the issue date with call option exercisable, in full or partial, at anytime after 18th month from the issue date. |
| Cresent Leasing Corporation Limited | Floating cut-off yield of last successful SBP auction of 5 -year PIBs +160 bps . | Semi-annually | Principal to be redeemed in 10 equal semi-annual instalments commencing from the 6th month of issue date. Callable anytime in full after 18th month of issue. |
| Cresent Steel \& Allied Products Limited | Floating 6-month TB rate of last SBP auction +250 BPS with no floor and cap of $9.00 \%$ p.a. | Semi-annually | Principal will be redeemed in 8 equal instalments commencing from 18th month from the issue date with call option exercisable at anytime after the 18th month from the issue date with 60 days notice period. Principal |
| Jamshoro Joint Venture Limited | Floating latest cut-off yield of 5-year PIBs +400 bps. Floor: $9.75 \%$ p.a. | Semi-annually | will be redeemed in 16 quarterly instalments commencing from 18th month from the first draw down of funds or 12 months from the last draw down of funds, whichever is earlier. |
| Jamshoro Joint Venture Limited | Floating latest cut-off yield of 5 -year PIBs +400 bps, Floor: $9.75 \%$ p.a. | Semi-annually | Principal will be redeemed in 16 quarterly instalments commencing from 18th month from the first draw down of funds or 12 months from the last draw down of funds, whichever is earlier. |
| Pakistan Mobile Communication (Private) Limited (Chief Executive Officer: Zouhair Abdul Khaliq) | Floating average 6-months KIBOR on start of every six months $+1.60 \%$ p.a. Floor: $4.95 \%$ p.a. \& Cap: $12.00 \%$ p.a. | Semi-annually | Principal to be repaid in 5 equal semi annual instalments first of which will fall due 36th month after disbursement. Call option in part or whole of the outstanding issue amount can be exercisable by the issuer from the 36th month till 45th month from the issue date. |
| Pakistan Mobile Communication (Private) Limited (Chief Executive Officer: Zouhair Abdul Khaliq) | Floating, SA of last three 6-month TBs cut-off rates $+2.25 \%$ p.a. Floor: $6.50 \%$ p.a. \& Cap: $12.00 \%$ p.a. | Semi-annually | Principal to be repaid in 5 equal semi annual instalments, the first such instalment falling due 36th month after disbursement. |
| Security Leasing Corporation | Floating, Average 6-months KIBOR Ask Rate +190 bps. | Semi-annually | Principal will be redeemed in 4 equal semi annual instalments commencing from 30 th month from the issue date, after the grace period of 24 months. Call option exercisable in part or full after 18th month of the issue date. |
| Azgard-9 Limited | Floating, 6-month KIBOR as quoted on Reuters page at 11:30 am +175 bps . | Semi-annually | Principal to be repaid in 8 equal semi annual instalments starting from 18 th month of the issue date. |
| Cresent Standard Investment Bank Limited | Floating average 6-months KIBOR Ask Side + 250 bps. Floor: $6.50 \%$ p.a. \& no cap/ceiling. | Semi-annually | Principal shall be retired through 5 semi annual instalments each of Rs 66 million, first repayment will be due on February 7, 2005. |
| Escorts Investment Bank | Floating average 6-months KIBOR Ask Side + 275 bps. Floor: $5.00 \%$ p.a. \& Cap: $10.00 \%$ p.a. | Semi-annually | 2 years grace period, principal redemption in six equal semi annual instalments starting from 30th month subject to call option exercisable at any time after 3 years in whole or in part at 60 days notice at a premium of $1 \%$ on outstanding value. |
| Nishat Mills Limited | Floating weighted average cut-off yield of last three auctions of 6 -months TBs +170 bps with no floor or cap. | Semi-annually | Principal to be repaid in 5 equal semi annual instalments after grace period of 30 months from issue date. |
| Reliance Export Limited <br> (Chief Executive Officer: Arif <br> Habib) | Floating, 6-month KIBOR Ask side +250 bps with no floor or cap. | Semi-annually | Principal to be repaid in 12 steped up semi annual instalments starting from 18 th month of the issue date. <br> Principal to be repaid in 12 equal semi annual instalments starting from June 2006. |
| Dewan Cement Limited (Formerly Pakland Cement Limited) | Floating, 6-month KIBOR Ask side $+2.50 \%$ p.a | Semi-annually | Principal to be repaid in 4 equal semi annual instalments commencing from June 2012. |
| Dewan Cement Limited (Formerly Pakland Cement Limited) | NIL |  |  |

9.11 Market Treasury Bills and Pakistan Investment Bonds are held with State Bank of Pakistan and are eligible for rediscounting with State Bank of Pakistan.

## 10. Advances

Loans, cash credits, running finances, etc. in Pakistan
Net investment in finance lease in Pakistan note 10.2
Financing in respect of Continuous Funding System

| $58,771,710$ | $36,794,397$ |
| ---: | ---: |
| $3,026,657$ | $2,062,348$ |
| 371,874 | 182,145 |

Bills discounted and purchased (excluding treasury bills):
Payable in Pakistan
Payable outside Pakistan

| 809,892 | 556,157 |
| :---: | :---: |
| 1,473,375 | 360,061 |
| 2,283,267 | 916,218 |
| 64,453,508 | 39,955,108 |

Provision for non-performing advances:
-Specific
-General
note 10.4

10.1 Particulars of advances
10.1.1 In local currency

10.2 Net investment in finance lease

|  | 2005 |  |  |  | 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Not later than one year | Later than one and less than five years | Over five years | Total | Not later than one year | Later than one and less than five years | Over five years | Total |
|  |  |  | Rupees | in | thousand ) |  |  |  |
| Minimum lease payments | 952,701 | 2,962,058 | 27,572 | 3,942,331 | 640,189 | 2,015,814 | 10,410 | 2,666,413 |
| Financial charges for future periods | $(307,701)$ | $(599,006)$ | $(8,967)$ | $(915,674)$ | $(265,094)$ | $(338,654)$ | (317) | $(604,065)$ |
| Present value of minimum lease payments | 645,000 | 2,363,052 | 18,605 | 3,026,657 | 375,095 | 1,677,160 | 10,093 | 2,062,348 |

10.3 Advances include Rs. 1,359,567 thousand (2004: Rs. 1,166,012 thousand) which have been placed under non-performing status as detailed below:

## Category of Classification

Other assets especially mentioned Substandard
Doubtful
Loss

| Domestic | Provision required | Provision held |
| :---: | :---: | :---: |
| (Rupees in thousand) |  |  |
| 59,348 | - | - |
| 218,032 | 18,280 | 18,280 |
| 120,423 | 36,953 | 36,953 |
| 961,764 | 677,440 | 677,440 |
| 1,359,567 | 732,673 | 732,673 |

### 10.4 Particulars of provision against non-performing advances

|  | 2005 |  |  | 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Specific | General | Total | Specific | General | Total |
|  |  | ( | Rupees in | thous | ) |  |
| Opening balance | 462,845 | 53,340 | 516,185 | 484,572 | - | 484,572 |
| Charge for the year | 369,871 | 43,790 | 413,661 | 74,412 | 53,340 | 127,752 |
| Amounts written off - note 10.5 | $(13,755)$ | - | $(13,755)$ | $(15,327)$ | - | $(15,327)$ |
| Reversals | $(86,288)$ | - | $(86,288)$ | $(80,812)$ | - | $(80,812)$ |
| Closing balance | 732,673 | 97,130 | 829,803 | 462,845 | 53,340 | 516,185 |

10.4.1 During the year, the State Bank of Pakistan has revised the basis of classification of non-performing corporate and SME loans and advances vide BSD Circular 2 dated January 14, 2006. Under the revised guidelines the category of Other Assets Especially Mentioned (OAEM) has been dispensed with while the categories of substandard, doubtful and loss have been retained. In addition, the basis of classification of loans and advances under these three categories has been redefined whereby all advances overdue by 90,180 and 365 days are now required to be classified as substandard, doubtful and loss respectively. Previously, short-term and long-term advances were required to be separately assessed and were classified as OAEM, substandard, doubtful or loss based on different prescribed ageing criteria.

The revised guidelines specify that provision should be made in the financial statements equal to 10 percent ( 25 percent from December 31,2006) percent, 50 percent and 100 percent, in respect of overdue advances classified as substandard, doubtful and loss respectively, of the outstanding balance of principal less the amount of liquid assets realisable and adjusted forced sale value of mortgaged / pledged assets. In addition, the revised guidelines have withdrawn the benefit relating to FSV s conducted in respect of non-performing loans and advances where the outstanding principal amount is Rs.5,000 thousand or less. Had the provision against non-performing loans and advances been determined in accordance with the previous requirement of the State Bank of Pakistan, the specific provision against non-performing loans and advances would have been lower and consequently profit before taxation and advances (net of provision) as at December 31, 2005 would have been higher by Rs 204,917 thousand.
10.4.2 The State Bank of Pakistan has issued Prudential Regulations for Agriculture Finance during the current year vide BPD Circular No. 27 dated October 22, 2005. These regulations require agricultural advances overdue by 90 days, one year, one and a half years and two years to be classified as OAEM, substandard, doubtful and loss respectively. In addition, these regulations specify that provision should be made in the financial statements equal to 20 percent, 50 percent and 100 percent, in respect of overdue agricultural advances classified as substandard, doubtful and loss respectively, of the outstanding balance of principal less the amount of liquid assets realisable and adjusted forced sale value of mortgaged / pledged assets. No provision is required to be made against the outstanding balance of principal relating to overdue agriculture advances classified as OAEM. Previously, provision was determined in respect of non-performing agriculture advances in accordance with the guidelines given in the Prudential Regulations for Corporate / Commercial banking.

Had the provision against agriculture advances been determined in accordance with the Prudential Regulations for Corporate / Commercial banking, the specific provision against non performing agriculture advances would have been lower, and consequently the profit before taxation and advances (net of provision) would have been higher by Rs 6,683 thousand.
10.4.3 General provision against consumer loans represents provision maintained at an amount equal to $1.5 \%$ of the fully secured performing portfolio and $5 \%$ of the unsecured performing portfolio as required by the Prudential Regulations issued by the SBP.
10.5 Particulars of write offs:

| 10.5.1 | Directly charged to Profit \& Loss account | note 10.4 | $\begin{array}{r} 13,755 \\ 3,623 \end{array}$ | $\begin{array}{r} 15,327 \\ 121 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 17,378 | 15,448 |
| 10.5.2 | Write Offs of Rs. 500,000 and above | note 10.6 | 15,721 | 14,722 |
|  | Write Offs of Below Rs. 500,000 |  | 1,657 | 726 |
|  |  |  | 17,378 | 15,448 |

10.6 Details of loan written off of Rs. 500,000 and above

In terms of sub-section (3) of Section 33-A of the Banking Companies Ordinance, 1962, the statement in respect of written off loans or any other financial relief of five hundred thousand rupees or above allowed to a person(s) during the year ended December 31, 2005 is given at Annexure-I.

Max. total amount of advances including temporary advances
Balance as at

December 31, $\quad$| granted |
| :---: |
| during | 2005 the year (Rupees in thousand)

10.7 Particulars of loans and advances to directors, associated companies, etc.

Debts due by directors, executives or officers of the bank or any of them either severally or jointly with any other persons

Debts due by companies or firms in which the directors of the bank are interested as directors, partners or in the case of private companies as members
Debts due by subsidiary companies, controlled firms, managed modarabas and other related parties.

| 703,360 <br> $1,833,760$ |  | 703,360 <br> $1,845,635$ |
| :---: | :---: | :---: |

10.7.1 These represent staff loans given to executives and officers in accordance with their terms of employment and advance given under consumer finance schemes of the bank.

## 11. Other assets

| Income/mark-up accrued in local currency |  | 1,890,922 | 796,915 |
| :---: | :---: | :---: | :---: |
| Advances, deposits, advance rent and other prepayments |  | 117,456 | 54,848 |
| Advance taxation (payments less provisions) |  | - | 326,398 |
| Suspense account |  | - | 82 |
| Excise duty recoverable |  | 16,365 | 16,365 |
| Receivable from National Investment Trust |  | 36,790 | 36,790 |
| Claim for recovery of shares | note 11.1 | 18,570 | 31,004 |
| Others |  | 32,190 | 94,214 |
|  |  | 2,112,293 | 1,356,616 |
| Less provision: |  |  |  |
| Against excise duty recoverable |  | $(16,365)$ | $(16,365)$ |
| Against claim for recovery of shares | note 11.1 | $(18,570)$ | $(31,004)$ |
| Against receivable from NIT |  | $(36,790)$ | $(32,046)$ |
|  |  | $(71,725)$ | $(79,415)$ |
|  |  | 2,040,568 | 1,277,201 |

11.1 This represents cost of 2,785,074 shares of Sui Northern Gas Pipelines Limited (SNGPL) net of subsequent recoveries handed over in the previous years to $\mathrm{M} / \mathrm{s}$ S. H. Bukhari Securities (Private) Limited (SHB), an ex-member of Lahore Stock Exchange (Guarantee) Limited (LSE) for transfer into their account with the Central Depository Company Limited (CDC). After transferring the shares to CDC, the said member fraudulently and unlawfully withdrew the same from the CDC account. The Bank, however had never instructed or authorized the member to trade in these shares. The matter was reported to LSE and also to the Securities and Exchange Commission of Pakistan (SECP) for recovery of the said $2,785,074$ shares from the member etc.

Apart from reporting the matter to LSE and SECP, the Bank also registered an FIR with Federal Investigation Agency (FIA) to initiate criminal proceedings against the directors, employees / agents of the said member. Subsequent to the investigation proceedings by FIA the case was transferred to National Accountability Bureau (NAB). As a result of investigation proceedings at NAB, the director of SHB entered into plea bargain arrangements according to which the NAB authorities are in the process of recovery. Meanwhile the Defaulters Committee of the Lahore Stock exchange (LSE) has also paid an amount of Rs. 7,726 thousand out of the amount realized from assets of the SHB held by LSE and NAB authorities have so far paid to the Bank recoveries of Rs. 12,434 thousand under plea bargain arrangements with the accused. This amount has also been accounted for as partial payment towards the total amount agreed under plea bargain arrangements. As a matter of prudence though without prejudice to the bank's claim against M/s S. H. Bukhari Securities (Private) Limited at various forums and the court of law, the balance claim amount has already been fully provided for by the Bank.

### 11.2 Provision against other assets



Freehold land and buildings were revalued on June 30,2005 by M/s Indus Surveyors (Private) Limited, an independent valuer on the basis of fair market value. This valuation resulted in a surplus of Rs. 801,869 thousand and Rs. 194,851 thousand in respect of freehold land and buildings respectively.

|  | (Rupees in thousand) |
| :--- | ---: |
|  | 2005 |
| Total revalued amount of land | $1,096,335$ |
| Total revalued amount of buildings | 334,723 |

Had the land and buildings not been revalued their carrying amounts as at December 31, 2005, would have been as follows:

|  | (Rupees in thousand) |
| :--- | :---: |
| Land | 2005 |
| Buildings | 294,466 |
|  | 145,545 |

International Accounting Standard (IAS) 16, "Property, Plant and Equipment (revised 2003)" is applicable to financial statements covering annual periods beginning on or after January 1, 2005 and requires a review of residual value of assets, useful lives and depreciation method at each financial year end. Accordingly, based on a review of the above, the management has revised the following:

- Depreciation on additions is now charged from the month the assets are available for use while no depreciation is charged in the month in which the assets are disposed off. Previously, full years depreciation was charged in the year of aquisition if the asset remained under use for more than six months in the accounting year while no depreciation was charged on additions made in the second half of the accounting year. No depreciation was charged in the year of disposal. Normal repairs maintenance are charged to income while major renewals and improvements are capitalized. Gains and losses on sale of fixed assets are included in income.

The above revisions have been accounted for as changes in accounting estimates in accordance with the requirements of International Accounting Standard (IAS) 8, "Accounting Policies, Changes in Accounting Estimates and Errors". Accordingly, the effect of these changes in accounting estimates has been recognised prospectively in the profit and loss account of the current year. Had there been no change in these accounting estimates, the profit before taxation for the year would have been lower by Rs. 22,281 thousand.
12.1 Property and equipment

|  | Cost/revalued amount |  |  |  | Accumulated Depreciation |  |  |  | Net Book value as at December 31,2005 | $\begin{gathered} \text { Rate of } \\ \text { Depreciation } \\ \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { as at } \\ \text { January } \\ 1,2005 \end{gathered}$ | $\begin{gathered} \text { Additions/ } \\ \text { (deletions)"/ } \\ \text { (adjustments)*** } \end{gathered}$ | Revaluation | D <br> December <br> 31, 2005 | as at January 1,2005 (Ru | Charge for <br> the year <br> pee in thousa | (Deletions)*/ (adjustments)** <br> d) | as December 31,2005 |  |  |
| Owned <br> Freehold land | 294,466 | - | 801,869 | 1,096,335 |  | - | - | - | 1,096,335 | - |
| Buildings on freehold land | 196,677 | $\begin{aligned} & 13,333 \\ & (56,805)^{*} \end{aligned}$ | 194,851 | 348,056 | 56,805 | 12,074 | $(56,805) *$ | 12,074 | 335,982 | 5 |
| Furniture, fixtures and office equipment | 321,757 | $\begin{aligned} & 83,157 \\ & (4,243) * \\ & 30,439 * * \end{aligned}$ | - | 431,110 | 167,425 | 41,671 | $\begin{aligned} & (3,415)^{*} \\ & 15,219^{*} \end{aligned}$ | 220,900 | 210,210 | 10 to 33.33 |
| Vehicles | 23,864 | (511)** | - | 23,353 | 20,695 | 1,498 | (497)* | 21,696 | 1,657 | 20 |
|  | 836,764 | $\begin{aligned} & 96,490 \\ & (61,559)^{*} \\ & 30,439 \cdots \end{aligned}$ | 996,720 | 1,898,854 | 244,925 | 55,243 | $\begin{aligned} & (60,717)^{*} \\ & 15,219^{* *} \end{aligned}$ | 254,670 | 1,644,184 |  |
| Assets held under finance lease |  |  |  |  |  |  |  |  |  |  |
| Vehicles | 26,233 | $\begin{aligned} & 5,146 \\ & (555)^{*} \end{aligned}$ | - | 30,824 | 11,156 | 6,326 | (342)** | 17,140 | 13,684 | 20 |
| Furniture, fixtures and computer equipment | 102,229 | $(30,439) * *$ | - | 71,790 | 33,311 | 16,230 | $(15,219) * *$ | 34,322 | 37,468 | 20 |
| 2005 | 965,226 | $\begin{aligned} & 101,636 \\ & (62,114)^{*} \end{aligned}$ | 996,720 | 2,001,468 | 289,392 | 77,799 | $(61,059) *$ | 306,132 | 1,695,336 |  |
| 2004 | 639,780 | $\begin{gathered} 386,211 \\ (50,776)^{*} \\ (9,989) \end{gathered}$ | - | 965,226 | 236,889 | 71,275 | $\begin{gathered} (10,074)^{*} \\ (8,698) \end{gathered}$ | 289,392 | 675,834 |  |

12.2 Detail of certain operating fixed assets sold during the year

| Particulars of assets | Cost Rupees | Book value Rupees | Sale price Rupees | Mode of disposal | Particulars of purchasers |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Vehicles | 555,000 | 222,000 | 350,000 | Negotitation | Maqsood Ahmad (Ex-Vice President of the bank) |

13. Bills payable

In Pakistan
14. Borrowings from financial institutions

In Pakistan- in local currency

$$
\xlongequal{478,001} \xlongequal{267,113}
$$

$$
6,791,007
$$

2,831,605

### 14.1 Details of borrowings from financial institutions

## Secured

- Borrowings from State Bank of Pakistan under export refinance scheme

| - note 14.1.1- note 14.1.2 | 2,336,007 | 731,605 |
| :---: | :---: | :---: |
|  | 350,000 | 1,600,000 |
|  | 2,686,007 | 2,331,605 |
| -note 14.1.3 | 4,105,000 | 500,000 |
|  | 6,791,007 | 2,831,605 |

14.1.1 These are secured against bank's cash and security balances held by SBP. Mark-up on these borrowings is payable quarterly at $7.5 \%$ per annum. Maturity of the borrowings is upto June 2006.
14.1.2 Mark-up is payable on borrowings under repurchase agreements with banks at rates ranging from $8.25 \%$ to $8.30 \%$ per annum. Maturity of the borrowings is upto February 2006.
14.1.3 This represents funds borrowed from scheduled banks in the inter bank money market, which carry mark up rate ranging from $8 \%$ to $10 \%$ per annum having maturity upto January 2006.
15. Deposits and other accounts

## Customers

- Fixed deposits
- Savings deposits
- Current accounts - non-remunerative
- Sundry deposits, margin accounts, etc.


## Financial Institutions

- Remunerative deposits
- Non-remunerative deposits

| $35,786,752$ <br> $32,137,063$ <br> $15,499,755$ <br> $1,009,841$ | $9,474,944$ <br> $31,720,639$ <br> $12,964,045$ <br> 447,176 |
| ---: | ---: |
| $84,433,411$ | $54,606,804$ <br> $3,659,223$ <br> 372,417 |
| 1,812 <br> 115,695 |  |
| $4,031,640$ |  |$\quad$| 117,507 |
| ---: |
| $88,465,051$ |

### 15.1 Particulars of deposits

In local currency
In foreign currencies

| 87,590,916 | 54,486,261 |
| :---: | :---: |
| 874,135 | 238,050 |
| 88,465,051 | 54,724,311 |

16. Liabilities against assets subject to finance lease

|  | 2005 |  |  | 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Minimum lease payments | Financial charges for future periods | Principal outstanding | $\begin{gathered} \hline \text { Minimum } \\ \text { lease } \\ \text { payments } \\ \hline \end{gathered}$ | Financial charges for future periods | Principal outstanding |
|  |  | ( | Rupees | in tho | sand ) |  |
| Not later than one year | 29,482 | $(3,664)$ | 25,818 | 36,144 | $(4,525)$ | 31,619 |
| Later than one year but not later than five years | 32,726 | $(3,141)$ | 29,585 | 54,304 | $(4,128)$ | 50,176 |
|  | 62,208 | $(6,805)$ | 55,403 | 90,448 | $(8,653)$ | 81,795 |

Financial charges, included in the lease rentals, are determined on the basis of discount factors applied at the rates ranging from $6.75 \%$ to $11.44 \%$ per annum (2004: $6.75 \%$ to $8.50 \%$ ). The bank has an option to purchase the assets upon completion of lease term and has the intention to exercise the option.

The amount of future payments of the lease and the period in which these payments will become due are as follows:

| Years | (Rupees in <br> thousand) |
| :--- | ---: |
| 2006 | 31,059 |
| 2007 | 16,443 |
| 2008 | 6,344 |
| 2009 | 6,624 |
| 2010 | 1,738 |
|  | 62,208 |
| Less: Finance charge for future periods | $(6,805)$ |
|  |  |
|  |  |

(Rupees in thousand)
17. Other liabilities

Mark-up/return/interest payable in local currency
Mark-up/return/interest payable in foreign currency
Accrued expenses
Unclaimed dividend
Branch adjustment account
Provision for taxation
Provision for employee compensated absences
Provision against off balance sheet obligations
Others

| 936,413 | 304,605 |  |
| ---: | ---: | ---: |
|  | 2,249 | 20 |
|  | 29,582 | 72,582 |
|  | 2,936 | 3,084 |
|  | 38,602 | 43,187 |
| -note 17.1 | 274,080 | - |
|  | 74,149 | 61,383 |
|  | 1,021 | 1,021 |
|  | $1,45,393$ | 81,658 |
|  |  |  |
|  |  |  |

17.1 Provision against off balance sheet obligation

| Opening balance | 1,021 | 657 |
| :---: | :---: | :---: |
| Charge for the year | - | 364 |
| Closing balance | 1,021 | 1,021 |

18. Deferred tax (asset)/liability

Deferred tax arising in respect of:
Accelerated tax depreciation
Revaluation surplus on buildings
29,108
Others
(38,198)
$(32,668)$

220,177
$(20,144)$
8,964
19. Share capital
19.1 Authorized capital

| 2005 | 2004 | Authorised |
| :---: | :---: | :--- |
| $1,000,000,000$ | $\xlongequal{200,000,000}$ | Ordinary shares of Rs. 10 each |$\xlongequal{ }$| $10,000,000$ |
| :--- |$\quad 2,000,000$

19.2 Issued, subscribed and paid-up

| 2005 | $\mathbf{2 0 0 4}$ | Ordinary shares of Rs. 10 each |
| :---: | :---: | :--- |
|  |  |  |
| $25,750,000$ | $15,750,000$ | Fully paid in cash |
| $219,221,860$ | $134,872,988$ <br> $234,971,860$ | Issued as bonus shares |
|  |  |  |


| 157,500 |  |  |
| ---: | ---: | ---: |
| $2,192,219$ |  |  |
|  | 157,500 <br> $2,349,719$ | $1,348,730$ |

20. Surplus/(deficit) on revaluation of assets - net of tax
20.1 Surplus on revaluation of Fixed Assets Transferred to unappropriated profit in respect of incremental depreciation charged during the year net of deferred tax

Less:Related deferred tax liability

20.2 Surplus/(deficit) on revaluation of securities
(i) Federal and Provincial Government securities
(ii) Quoted shares
(iii) Other securities

21. Contingencies and commitments
21.1 Transaction-related contingent liabilities

Guarantees, favouring:

- Government
- Banks and other financial institutions

| $4,252,433$ |  |  |
| ---: | ---: | ---: |
| 73,495 |  |  |
| $1,102,738$ |  |  |
|  |  | 568,728 <br> 16,583 <br> $4,43,274$ |

21.2 Trade-related contingent liabilities

Letters of credit

| 10,740,452 | 4,146,337 |
| :---: | :---: |
| 2,576,582 | 923,909 |
| 13,317,034 | 5,070,246 |
| 403,484 | 369,514 |

### 21.4 Commitments in respect of forward lending

The bank makes commitments to extend credit in the normal course of its business but these being revocable commitments do not attract any significant penalty or expense if the facility is unilaterally withdrawn.

### 21.5 Commitments in respect of forward

 exchange contractsPurchase
Sale
21.6 Commitments for acquisition of operating fixed assets
21.7 Commitments for sale of securities
22. Mark-up/return/interest earned

On loans and advances to :

- Customers
- Financial-institutions

On Investments in :

- Available for sale securities
-Held to maturity securities
On deposits and placements with financial institutions
On securities purchased under resale agreements

23. Mark-up/return/interest expensed

Deposits
Securities sold under repurchase agreements
Short term borrowings
Others
24. Other income

Rent on lockers
Net profit on sale of property and equipment
Net profit on sale of investments
Provision no longer required due to recovery on account of claim for shares
Service charges
Miscellaneous earnings

268,336
545,200
1,569,803
699,277

| 43,839 |
| ---: |


| 4,707,525 | 1,690,812 |
| :---: | :---: |
| 166,933 | 54,173 |
| 215,414 | 167,893 |
| 463,925 | 509,053 |
| 318,208 | 111,260 |
| 253,088 | 21,848 |
| 6,125,093 | 2,555,039 |
| 2,465,625 | 577,864 |
| 54,177 | 39,290 |
| 87,049 | 49,788 |
| 61,888 | 52,132 |
| 2,668,739 | 719,074 |
| 3,972 | 3,130 |
| 540 | 954 |
| 3,163 | 102,179 |
| 12,434 | 7,726 |
| 136,140 | 135,223 |
| 72,500 | 79,149 |
| 228,749 | 328,361 |

## 25. Administrative expenses

| Salaries, allowances etc. | 729,137 | 687,988 |
| :---: | :---: | :---: |
| Contribution to defined contribution plan | 25,894 | 24,543 |
| Non-executive directors' fees, allowances and other expenses | 16 | 13 |
| Rent, taxes, insurance, electricity, etc. | 137,621 | 120,813 |
| Legal and professional charges | 7,735 | 3,913 |
| Communications | 29,380 | 28,978 |
| Repairs and maintenance | 29,645 | 14,532 |
| Finance charges on leased assets | 5,205 | 4,498 |
| Stationery and printing | 36,911 | 30,465 |
| Advertisement and publicity | 10,126 | 5,540 |
| Donations note 25.1 | 10,045 | - |
| Auditors' remuneration note 25.2 | 2,292 | 2,155 |
| Depreciation note 12.4 | 77,799 | 71,275 |
| Travelling expenses | 18,753 | 19,412 |
| Vehicle expenses | 51,562 | 28,188 |
| Cash remittance charges | 12,216 | 7,798 |
| Bank charges | 41,528 | 26,625 |
| Others | 49,106 | 39,361 |
|  | 1,274,971 | 1,116,097 |

25.1 Donations have been made for the earth quake victims under 'Support a family Programme' of the Government of Punjab.

### 25.2 Auditors' remuneration

## Annual a Special c and half Out-of-p

26. Other charges

Penalties imposed by State Bank of Pakistan
$\underline{\underline{11,461}}$
27. Taxation

For the year

- Current
- Deferred

| 816,000 <br> 110,935 | 477,000 <br> $(11,176)$ |
| ---: | ---: |
| 926,935 | 465,824 |
| $(147,300)$ <br> 32,080 | $(251,084)$ <br> 153,029 |
| $(115,220)$ |  |
| 811,715 | $(98,055)$ |

For prior years

- Current
- Deferred

| 1,175 |  | 1,065 |
| ---: | ---: | ---: |
| 675 |  | 668 |
| 442 |  | 422 |
| 2,292 | 2,155 |  |

27.1 Relationship between tax expense and accounting profit

| Profit before tax | 3,164,957 | 1,735,943 |
| :---: | :---: | :---: |
|  | \% | \% |
| Applicable tax rate | 38 | 41 |
| Tax effect of |  |  |
| - Inadmissible expenses | 0.13 | 0.79 |
| - Separate block income | (7.86) | (11.49) |
| - Income exempt from tax \& others | (0.04) | (3.72) |
| - Computation adjustments | 0.06 | 0.26 |
| - Prior year provision effect | (4.65) | (5.65) |
| Effective tax rate | 25.64 | 21.19 |

28. Basic earnings per share
28.1 Basic earnings per share - pre tax

Profit before taxation
Weighted average number of ordinary shares
Basic earnings per share - pre tax (Rupees)

| 3,164,957 |
| ---: |
| $1,735,943$ <br> $234,971,860$ |
| $234,971,860$ <br> 13.47 |

28.2 Basic earnings per share - after tax

Profit after taxation
Weighted average number of ordinary shares
Basic earnings per share - after tax (Rupees)

| 2,353,242 |
| ---: |
| $1,368,174$ <br> $234,971,860$ <br> 10.01 |

29. Cash and cash equivalents

Cash and balances with treasury banks
Balance with other banks
Call money lendings

| $8,787,387$ |  |  |
| ---: | ---: | ---: |
| $9,367,595$ |  | $5,579,566$ |
| 500,000 |  | $2,118,242$ |
|  | 100,000 |  |
|  |  |  |
| $18,654,982$ |  |  |
|  |  | $7,797,808$ |

30. Staff strength

Total number of employees at the end of the year
$\xlongequal{3,430} \xlongequal{3,144}$

## 31. Remuneration of directors and executives

The aggregate amount charged in the accounts for remuneration, including benefits to the Chairman, President/ Managing Director, Directors and Executives of the bank was as follows:


| Directors |  |
| :--- | :--- |
| 2005 | 2004 |


| (Rupees in thousand) <br> Executives |
| :---: |
| $2005 \quad 2004$ |

May 28, 2004 to january 3, 2004 to

$$
\text { December 31, 2004April 13, } 2004
$$

| Fees | - | - | - | - | - | 16 | 13 | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Managerial remuneration | 509 | 228 | 539 | 6,161 | $\begin{gathered} 3,384 \\ 308 * \\ \hline 3,692 \end{gathered}$ | - | - | 7,372 | 5,530 |
| Bonus | 196 | 14 | - | 8,236 | 2,815 | - | - | 2,342 | 2,173 |
| Contribution to defined contribution plan | - | - | - | - | - | - | - | 245 | 214 |
| Rent and house maintenance | - | - | 168 | 270 | 446 | - | - | 2,949 | 2,211 |
| Utilities | 80 | 9 | 27 | 414 | 321 | - | - | 738 | 701 |
| Medical | - | - | - | - | 12 | - | - | 737 | 554 |
| Others | 468 | 385 | - | - | 59 | - | - | 48 | 64 |
|  | 1,253 | 636 | 734 | 15,081 | 7,345 | 16 | 13 | 14,431 | 11,447 |
| Number of persons | 1 | 1 | 1 | 1 | 1 | 8 | 6 | 13 | 9 |

The Chairman,President/Managing Director and Executives are provided with free use of bank's maintained cars.

* Included in the figure is the amount of salary and allowances paid to Managing Director for the period from January 29, 2004 to July 13, 2004 when he was working as Chief Operating Officer.

32. Maturities of assets and liabilities

|  |  |  |  | (Rup | ees in thousand) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  |  |  |  |
|  | Total | Upto three months | Over 3 months Over one year to one year to five years |  | Over five years |
| Assets |  |  |  |  |  |
| Cash and balances with treasury banks | 8,787,387 | 8,787,387 | - | - |  |
| Balances with other banks | 9,367,595 | 9,367,595 | - | - | - |
| Lendings to financial institutions | 7,593,681 | 7,593,681 | - | - | - |
| Investments | 18,026,181 | 248,187 | 1,543,636 | 12,832,054 | 3,402,304 |
| Advances | 63,623,705 | 13,596,730 | 33,688,277 | 13,429,027 | 2,909,671 |
| Other assets | 2,040,568 | 1,918,190 | 75,151 | 47,227 | - |
| Operating fixed assets | 1,715,061 | 16,123 | 48,369 | 193,476 | 1,457,093 |
| Deferred tax asset | - | - | - | - | - |
|  | 111,154,178 | 41,527,893 | 35,355,433 | 26,501,784 | 7,769,068 |

## Liabilities

Bills payable
Borrowings from financial institutions
Deposits and other accounts
Liabilities against assets subject to finance lease
Other liabilities
Deferred tax liability

## Net assets



Share capital
2,349,719

Reserves
4,257,337

Unappropriated profit
169,817

Surplus/(deficit) on revaluation of assets

$$
6,893,241
$$

$13,670,114$

## 33. Yield/interest rate risk



Yield risk is the risk of decline in earnings due to adverse movement of the yield curve.
Interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market interest rates.

## 34. Currency risk

|  | 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Assets | Liabilities | Off-balance sheet items | Net foreign currency exposure |
|  | ( | Rupees | thousand | $)$ |
| Pakistan rupee | 109,132,764 | 110,280,750 | 1,301,467 | 153,481 |
| United States dollar | 1,770,980 | 709,343 | $(1,242,685)$ | $(181,048)$ |
| Great Britain pound | 118,346 | 114,600 | $(4,373)$ | (627) |
| Japanese yen | 5,092 | - | $(2,106)$ | 2,986 |
| Euro | 116,586 | 49,485 | $(52,303)$ | 14,798 |
| Other currencies | 10,410 | - | - | 10,410 |
|  | 111,154,178 | 111,154,178 | - | - |

## 35. Significant accounting estimate and judgements

The preparation of financial statements in conformity with approved accounting standards requires use of certain critical accounting estimates. It also requires the management to exercise its judgement in the process of applying the bank's accounting policies. Estimates and judgements which are continually evaluated, based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant to the bank's financial statements or where judgement was excercised in application of accounting policies are as follows:
a) classification of investments - note 9
b) provision against investments and advances - note 9 and 10.4
c) income taxes - note 27
d) accumulated compensated absences - note 5.7.2

## 36. Fair value of financial instruments

The fair value of quoted investments is based on quoted market prices. Unquoted equity investments are stated at cost which is considered to be their fair value.

Fair value of fixed term loans, other assets, other liabilities and fixed term deposits cannot be calculated with sufficient reliability due to absence of current and active market for such assets and liabilities and reliable data regarding market rates for similar instruments. The provision for impairment of loans and advances has been calculated in accordance with the bank accounting policy as stated in note 5.3.

The maturity and repricing profile and effective rates are stated in note 32 and 33 respectively.
In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short term in nature or in the case of customer loans and deposits are frequently repriced.

## 37. Concentration of credit risk

Out of total financial assets of Rs. 109,439,117 thousand, the financial assets which were subject to credit risk amount to Rs. $94,985,767$ thousand. The bank's major credit risk in the case of loans and advances is concentrated in Agriculture, Cotton, Textile and construction / real estate sectors. Investments in Market Treasury Bills, Pakistan Investment Bonds, Federal Investment Bonds are guaranteed by the Government of Pakistan.

### 37.1 Risk management

The bank is primarily subject to interest rate, credit, currency and maturity and liquidity risks. The policies and procedures for managing these risks are outlined in notes 37.1.1 to 37.1.4. The bank has designed and implemented a framework of controls to identify, monitor and manage these risks which are as follows:

### 37.1.1 Interest rate risk management

Interest rate risk is the risk that the value of financial instruments will fluctuate due to changes in market interest rates. The bank is exposed to yield/interest rate risk for its investing and/or financing activities where any major fluctuation in the market interest rate/yield can affect both the value of the financial instrument as well as the profitability of the bank. To minimise this risk the bank's Assets and Liabilities Committee (ALCO) keeps a constant watch on the interest rate scenario in the country and on regular intervals reviews pricing mechanism for assets and liabilities of the bank.

### 37.1.2 Credit risk management

Credit risk is the risk that one party to a financial instrument will fail to discharge its obligations and cause the other party to incur a financial loss. The advances portfolio of the bank primarily comprises of short-term, long term and commercial lending on secured and self liquidating basis. The bank will also continue to keep its focus on expansion through diversified exposure. To ensure high quality portfolio and to reduce credit risk, adequate collaterals are also obtained before effecting disbursements. Further, to strengthen the portfolio and as a matter of prudence, adequate provisions against nonperforming advances are accounted for in accordance with the requirements of the Prudential Regulations issued by the State Bank of Pakistan.

Currency risk is the extent to which the value of a financial instrument is sensitive to changes in foreign exchange rates. The bank is not significantly exposed to currency risk as its net open position, exchange maturity profile, forward and counter party exposure and stop loss limits are effectively monitored by its Foreign Exchange Committee.

### 37.1.4 Maturity and liquidity risk management

Maturity profile of the assets and liabilities of the bank, when compared within standard maturity pockets indicates the level of liquidity risk and the capability of the bank to meet its commitments. Bank's ALCO is primarily responsible to ensure adequate maintenance and monitoring of the liquidity focusing on retail and medium sized customers. Allocation of funds towards various business prepositions and pricing of assets and liabilities of the bank etc. are given significant importance.
37.2 Segment by class of business

|  | 2005 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Advances |  | Deposits |  | Contingencies and Commitments |  |
|  | (Rupees in thousand) | Percent | (Rupees in thousand) | Percent | (Rupees in thousand) | Percent |
| Agribusiness | 4,829,143 | 7.58 | 839,409 | 0.95 | 7,500 | 0.04 |
| Textile \& ginning | 16,263,838 | 25.55 | 589,266 | 0.67 | 4,510,336 | 24.06 |
| Cement | 2,065,853 | 3.25 | 62,551 | 0.07 | 299,123 | 1.60 |
| Sugar | 1,877,702 | 2.95 | 143,107 | 0.16 | 300,678 | 1.60 |
| Financial | 2,016,264 | 3.17 | 4,031,640 | 4.56 | 2,300 | 0.01 |
| Construction and real estate | 6,523,804 | 10.25 | 4,020,046 | 4.54 | 3,481,830 | 18.57 |
| Food | 3,081,711 | 4.84 | 1,814,313 | 2.05 | 92,767 | 0.49 |
| Chemical and pharmaceuticals | 1,051,808 | 1.65 | 77,450 | 0.09 | 392,191 | 2.09 |
| Electronics and electrical appliances | 1,884,089 | 2.96 | 166,815 | 0.19 | 428,100 | 2.28 |
| Production and transmission of energy | y 228,959 | 0.36 | 3,938,719 | 4.45 | 2,879,117 | 15.36 |
| Transport and Communication | 1,135,467 | 1.78 | 6,954,546 | 7.86 | 816,943 | 4.36 |
| Government | 810,879 | 1.27 | 35,733,634 | 40.40 | 659,016 | 3.52 |
| Individuals | 2,979,903 | 4.68 | 15,511,139 | 17.54 | - | - |
| Trading and commerce | 8,938,051 | 14.05 | 4,082,376 | 4.62 | 1,861,036 | 9.93 |
| Services | 2,652,770 | 4.17 | 3,607,452 | 4.09 | 346,564 | 1.85 |
| Others | 7,283,464 | 11.45 | 6,892,588 | 7.79 | 2,668,199 | 14.23 |
|  | 63,623,705 | 100.00 | 88,465,051 | 100.00 | 18,745,700 | 100.00 |

37.3 Segment by sector

|  | 2005 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Advances |  | Deposits |  | Contingencies and Commitments |  |
|  | (Rupees in thousand) | Percent | (Rupees in thousand) | Percent | (Rupees in thousand) | Percent |
| Public/Government | 810,879 | 1.27 | 45,380,604 | 51.30 | 3,102,743 | 16.55 |
| Private | 62,812,826 | 98.73 | 43,084,447 | 48.70 | 15,642,957 | 83.45 |
|  | 63,623,705 | 100.00 | 88,465,051 | 100.00 | 18,745,700 | 100.00 |

38. Geographical segment analysis

| 2005 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Profit before taxation | ( | Total assets employed Rupees |  | Net assets employed thousand ) | Contingencies \& commitments |
| 3,164,957 |  | 111,154,178 |  | 13,670,114 | 18,745,700 |
| - |  | - |  | - | - |
| - |  | - |  | - | - |
| - |  | - |  | - | - |
| - |  | - |  | - | - |
| - |  | - |  | - | - |
| 3,164,957 |  | 111,154,178 |  | 13,670,114 | 18,745,700 |

Related parties comprise associated undertakings, subsidiary, key management personnel and Bankers Avenue Co-operative Housing Society Limited in which key management personnel are office holders / members. The bank in the normal course of business carries out transactions with various related parties. Amounts due from and due to related parties are shown under receivable and payables. Amounts due from key management personnel are shown under receivables and remuneration of key management personnel is disclosed in note 31 .

2005
(Rupees in thousand)
Advances Lending to
39.1 Transactions with associated undertakings / related parties

Advances / Lending to financial institutions
Outstanding at beginning of year
1,100,414
Made during the year
1,987,981
Repaid/matured during the year
$(2,385,035)$
13,339,020
$(13,339,020)$
Outstanding at end of year
703,360
Mark up/return earned
Deposits in current account at the year end
91,349 33,593
Security deposits in respect of finance lease
21,376
8,208
Lease finance arrangements
6,435
1,604
64,354
16,042
No provision has been recognized in respect of advances given to related parties.
39.2 Dividend income from subsidiary

16,000 20,000
Share deposit money paid during the year
2,757
29,513
40. Date of authorisation for issue

These financial statements were authorised for issue on February 24, 2006 by the Board of Directors of the Bank.
41. Corresponding figures

The corresponding figures have been restated, where necessary. However, no significant reclassification has been made during the year except for the following.

|  | Note | From | To | 2004 <br> (Rupees in <br> thousand) |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Mark-up/return/interest earned | 22 | On loans and <br> advances to <br> financial <br> institutions | On deposits <br> and placements <br> with financial <br> institutions | 104,814 |

Annexure-I

Statement showing written-off loans or any other financial relief
during the year ended December 31, 2005

